

Mike Wicks (Author - Ghostwriter)

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Mike Wicks is the Wall Street Journal and Publisher's Weekly bestselling co-author of Tom Golisano's *Built Not Born: A Self-Made Billionaire's No-Nonsense Guide For Entrepreneurs*. He also worked on Golisano's autobiography, *The Italian Kid Did It!* which will be published by Harper Collins in February, 2022. He is the author of *How Not to Sell*, and *How Not to Manage People* published by Harper Collins Leadership (August, 2020).

Mike specializes in ghostwriting business books and memoirs, and has worked with high profile, extremely wealthy business leaders across North America. Mike has also written more than 1,000 business articles, developed several major government business programs, and has lectured extensively on business topics.

Recent Titles

- The Italian Kid Did It! (Tom Golisano, Harper Collins, February 2022)
- Built Not Born: A Self-Made Billionaire's No-Nonsense Guide For Entrepreneurs (Tom Golisano and Mike Wicks, Harper Collins, 2019) Wall Street Journal and Publisher's Weekly bestseller)
- Building Trust: Exceptional Leadership in an Uncertain World (Darryl Stickel, Forefront Books. June, 2022)
- How Not to Sell (Mike Wicks, Harper Collins Leadership, 2020)
- How Not to Manage People (Mike Wicks, Harper Collins Leadership, 2020)

Mike has written more than twenty books including the award-winning *Fire From the Sky: A Diary Over Japan*, and several titles covered by NDA's.

Mike has over 40-years' experience in book publishing and writing. He has worked, in a variety of capacities, at several major publishing houses including, Michael Joseph, Century Hutchinson, Random House, Hodder and Stoughton (Hachette), and Chambers Harrap Publishers.

During his publishing career, especially in England in the 1980s, he handled media tours for prominent politicians, A-list celebrities, and bestselling authors. He was fortunate enough to have worked closely with many publishing legends including, Anthea Joseph, Gail Rebeck, and Anthony Cheetham.

Mike has had a long, diverse, and exciting career. In 2000, he wrote his first book, *The Promise Fulfilled*, for an extraordinary client. Working with Dr. Bill Nelson (aka Desiré D. Dubounet Sarlatan) an American, cross-dressing, quantum physicist living in Budapest, Hungary was unforgettable. Mike's experiences included being assigned a Romanian bodyguard, visiting his client's illegal transvestite nightclub (hidden at the end of a labyrinth of WWII Hungarian resistance tunnels), and learning about a quasi-medical, cure-all device called the QXCI.

In his spare time, at home in the Pacific Northwest, Mike can more often than not be found in his kitchen. Trained by his close friend, award-winning chef and cookbook author, Angelo Prosperi-Porta, he loves to bake and prepare gourmet meals.

Testimonials

"Mike Wicks' commitment and passion for the project were inspiring. His contribution to the content and his ability to find my voice helped make the book both readable and accessible." **Tom Golisano (Bestselling Author: *Built Not Born: A Self-Made Billionaire's No Nonsense Guide for Entrepreneurs*, Harper Collins Leadership, 2019).**

"Mike listened to me talk about my life for hundreds of hours and was able to accurately transpose my words and thoughts to the written page. His commitment to helping me find my "voice" and tell my story was invaluable." **Tom Golisano (Author: *The Italian Kid Did It*, Harper Collins, 2021).**

"I hired Mike Wicks as a ghostwriter, but he ended up being so much more. He became a friend and colleague and guided me through the book publication process. He has become a champion for my book, helping me connect with the right professionals and better understand the publishing industry's expectations of me." **Darryl Stickel (Author: *Building Trust, Exceptional Leadership in an Uncertain World*).**

"I cannot thank Mike enough for bringing an otherwise dull and predictable book on practice transition to life with his writing style and stories. It is fantastic to work with him." **Manfred Purtzki (Author: *The Simple Guide to Selling Your Dental Practice For More Money*).**

"Mike Wicks is a true professional and a pleasure to collaborate with on multiple levels. Responsive, dedicated, talented, and always receptive to feedback, Mike is one of my favorite writers to work with. One of our recent projects with Mike sold to Harper Collins for a mid-six-figure deal and looks as if it will become a NYT bestseller. What impressed me most with Mike's work on that book was his willingness to make revisions as needed (which were often extensive) as well as his flexibility—traveling to Naples (Florida) and upstate New York on

multiple occasions for extended periods of time to ensure the author was happy with the process. He's also a great team player and I never worry about any project when Mike is the lead." **Kevin Anderson (Kevin Anderson and Associates, New York).**

"Mike is an excellent "people manager" and has dynamic ideas. Not only that, his sense of humor and true interest in people make him a creative thinker who can "move" ideas to finished products very smoothly and efficiently." **Robert McCammon (New York Times bestselling author).**

"History is so often a cold recounting of facts and figures on a national or international scale. 'Fire From The Sky' brings history to life at the personal level. This is a great read! 'A Diary Over Japan' is an enlightening revelation of a young man-boy's experience documented in his personal diary." **Major General Nels Running, USAF (Ret).**

"I salute you for your contribution to Pacific WWII history. I was a member of that B-29 team and you've rewound history... Fire From The Sky is an outstanding work that gives you the true heartbeat of that unprecedented time in our history ... Nothing beats that diary venue. You are there. It's fresh and not covered or exaggerated by the pruning knife of time." **Jim B Smith (B-29 Radio operator of the Boomerang and author of the Last Mission).**

"After working with Mike on my first book Professional Corporations – The Secret to Success in 2003, I went back and asked him to help me update it and work on my second book The Financial Navigator. After my experience with the first book I went back because of Mike's handling of the entire project. From concept development to ghostwriting and printing Mike ensured the highest quality product. In 2018-19, Mike ghostwrote two further books for me. I'm proud to be associated with Mike and would recommend him to anyone who wants to get the most from their publication." **Tim Paziuk (Author of Professional Corporations: The Secret to Success, and The Financial Navigator).**

In my 20 years' experience as a published writer, editor, and ghostwriter for clients that include Google, L'Oréal Paris, The Week, and Paramount Studios, I've worked with very few professionals that meet their marks and consistently generate thoughtful, thorough, and engaging material. Mike Wicks joins only one other writer in my orbit who stands strong in such rarified air. When I managed his projects at a NYC ghostwriting agency, I had only to provide him with the project framework and he'd create diamonds out of coal. Our clients were extremely pleased with his work—and his work ethic—and he remained a writer of constant request during my time with the agency. **Shelley Moench-Kelly (Author, Editor, Project Manager).**